

# **EXHIBIT 36**

## HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

1

1 UNITED STATES DISTRICT COURT

2 DISTRICT OF NEVADA

3

4 ORACLE USA, INC., a Colorado )

5 corporation; ORACLE AMERICA, INC., )

6 a Delaware corporation; and )

7 ORACLE INTERNATIONAL CORPORATION, )

8 a California corporation, ) No. 2:10-cv-00106-

9 Plaintiffs, ) LRH-PAL

10 vs. )

11 RIMINI STREET, INC., a Nevada )

12 corporation; SETH RAVIN, an )

13 individual, )

14 Defendants. )

15 )

16

17 \* \* \* HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY \* \* \*

18

19 Videotaped Deposition of JEFF ALLEN, taken at  
20 the Hilton Seattle Airport, 17620 International  
21 Boulevard, Seattle, Washington, commencing at  
22 8:58 a.m., Tuesday, October 18, 2011, before  
23 Donald W. McKay, RMR, CRR, CCR No. 3237.

24

25 PAGES 1 - 279

**HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY****1 APPEARANCES OF COUNSEL:****2 FOR PLAINTIFFS:**

**3 BINGHAM McCUTCHEN LLP**  
**4 BY: JOHN POLITO, ESQ.**  
**5 Three Embarcadero Center**  
**6 San Francisco, CA 94111**  
**7 415.393.2314**  
**8 john.polito@bingham.com**

**9 FOR DEFENDANTS:**

**10 SHOOK HARDY & BACON LLP**  
**11 BY: ROBERT RECKERS, ESQ.**  
**12 JP Morgan/Chase Tower**  
**13 600 Travis Street, Suite 1600**  
**14 Houston, TX 77002**  
**15 713.227.8008**  
**16 rreckers@shb.com**

**1 will be sworn and we can proceed. 08:58:50**

**2**  
**3 JEFF ALLEN called as a witness in the**  
**4 above-entitled cause, being**  
**5 first duly sworn, testified**  
**6 as follows:**

**7 EXAMINATION**

**8 BY MR. POLITO:**

**9 Q Good morning, Mr. Allen. 08:59:02**

**10 A Good morning, Mr. Polito. 08:59:03**

**11 Q Polito. 08:59:05**

**12 A Polito. 08:59:06**

**13 Q Mr. Allen, have you had your deposition taken 08:59:07**

**14 before? 08:59:11**

**15 A No, I have not. 08:59:11**

**16 Q I'm sure you've been ably prepared by 08:59:12**

**17 Mr. Reckers, but I want to remind you that even though 08:59:14**

**18 we're here in a conference room in an informal setting, 08:59:17**

**19 the oath that you just took has the same force and 08:59:21**

**20 effect as if we were sitting in a courtroom right now. 08:59:24**

**21 Do you understand that? 08:59:27**

**22 A Yes, I do. 08:59:27**

**23 Q I'm going to go over a few of the rules of the 08:59:31**

**24 road. The court reporter can take down audible 08:59:33**

2

4

**1 Seattle, Washington; Tuesday, October 18, 2011**  
**2 8:58 a.m.**

**3 08:57:48**

**4 THE VIDEOGRAPHER: Good morning. We are on 08:57:48**  
**5 the record at 8:58 a.m., on October 18, 2011. This is 08:57:49**  
**6 the videotape deposition of Jeff Allen. My name is 08:57:55**  
**7 Patrick Norton, here with our court reporter, Donald 08:57:58**  
**8 McKay. We are here from Veritext National Deposition 08:58:00**  
**9 and Litigation Services at the request of counsel for 08:58:03**  
**10 plaintiffs. 08:58:06**

**11 This deposition is being held at 17620 08:58:06**  
**12 International Boulevard, in the City of Sea-Tac, 08:58:12**  
**13 Washington. The caption of this case is Oracle USA, 08:58:15**  
**14 et al., versus Rimini Street, Inc., et al., Case 08:58:18**  
**15 No. 2:10-cv-00106-LRH-PAL. 08:58:21**

**16 Please note that audio and video recording 08:58:27**  
**17 will take place unless all parties agree to go off the 08:58:32**  
**18 record. Microphones are sensitive and may pick up 08:58:35**  
**19 whispers, private conversations, and cellular 08:58:38**  
**20 interference. 08:58:41**

**21 At this time, will counsel and all present 08:58:42**  
**22 identify themselves for the record. 08:58:43**

**23 MR. POLITO: John Polito for the plaintiffs. 08:58:44**

**24 MR. RECKERS: Rob Reckers for the defendants. 08:58:47**

**25 THE VIDEOGRAPHER: Thank you. The witness 08:58:49**

3

**1 responses, so please respond audibly rather than by 08:59:35**  
**2 shaking your head. 08:59:39**

**3 A Yes. 08:59:39**

**4 Q The court reporter can only take down one 08:59:41**

**5 person talking at a time, so please, even if you know 08:59:43**

**6 what I'm going to say in my question or at least think 08:59:45**

**7 you do, let me finish my question before you respond. 08:59:48**

**8 A We covered that yesterday. 08:59:51**

**9 Q The court reporter is making a transcript. 08:59:54**

**10 You'll have the opportunity to comment on and make 08:59:56**

**11 changes on your transcript. But any changes that you 08:59:58**

**12 make, either party can talk about those at trial. Do 09:00:00**

**13 you understand that? 09:00:03**

**14 A Understood. 09:00:04**

**15 Q If you don't understand a question that I ask 09:00:06**

**16 you, please speak up and let me know. 09:00:08**

**17 A I will. 09:00:11**

**18 Q Do you have any physical or mental conditions 09:00:13**

**19 that would interfere with your ability to give your best 09:00:15**

**20 testimony today? 09:00:18**

**21 A No. 09:00:18**

**22 Q What did do you to prepare for today's 09:00:23**

**23 deposition? 09:00:25**

**24 A I had a meeting with Rob here. 09:00:26**

**25 Q When was that? 09:00:29**

5

Pages 2 to 5

## HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

1	MR. RECKERS: Again, let me instruct the	09:04:26	1	<b>Q You graduated from Mass Amherst in 1981?</b>	09:06:43
2	witness -- caution the witness not to reveal the	09:04:28	2	A I graduated from -- I received a degree from	09:06:47
3	contents of any attorney-client communications. If you	09:04:30	3	UMass Amherst in 1980.	09:06:51
4	can answer the question without revealing the contents	09:04:32	4	<b>Q You were at PeopleSoft from approximately 1998</b>	09:06:54
5	of the communication, please go ahead. If not, then	09:04:35	5	<b>to 2004?</b>	09:06:58
6	please do not answer.	09:04:39	6	A That is correct.	09:06:59
7	THE WITNESS: It was -- it was personal notes	09:04:42	7	<b>Q What was your -- what was the last position</b>	09:07:00
8	specific to guide and set my mental state.	09:04:51	8	<b>that you held at PeopleSoft?</b>	09:07:03
9	BY MR. POLITO:	09:04:59	9	A I was a technical writer.	09:07:04
10	<b>Q Your mental state for today's deposition?</b>	09:04:59	10	<b>Q Were you a technical writer for the duration</b>	09:07:07
11	A Correct.	09:05:01	11	<b>of your employment by PeopleSoft?</b>	09:07:10
12	<b>Q Were those notes meant to help you be in the</b>	09:05:08	12	A No.	09:07:11
13	<b>proper state for today's deposition?</b>	09:05:13	13	<b>Q Prior to being a technical writer, what was</b>	09:07:12
14	MR. RECKERS: Again, I'm going to caution the	09:05:17	14	<b>your role at PeopleSoft?</b>	09:07:15
15	witness not to reveal the contents of any	09:05:19	15	A My immediately preceding role was consultant.	09:07:17
16	attorney-client communications. We're getting close	09:05:20	16	<b>Q A consultant employed by PeopleSoft?</b>	09:07:21
17	here to questions that by design are going to reveal	09:05:23	17	A Correct.	09:07:23
18	some mental impression. I'll allow him to answer yes or	09:05:28	18	<b>Q To work for PeopleSoft's clients?</b>	09:07:23
19	no, if he can, but you're sort of getting to the end of	09:05:31	19	A Correct.	09:07:27
20	what I think is discoverable.	09:05:36	20	<b>Q When you were a technical writer, were you</b>	09:07:27
21	THE WITNESS: Would you repeat the question,	09:05:37	21	<b>writing about any particular PeopleSoft software?</b>	09:07:30
22	please.	09:05:37	22	A I was writing curricula for education	09:07:32
23	BY MR. POLITO:	09:05:37	23	services.	09:07:38
24	<b>Q Sure. And I'm going to say on the record that</b>	09:05:39	24	<b>Q Services provided to educate PeopleSoft's</b>	09:07:40
25	<b>it sounds to me like you were given instructions by</b>	09:05:40	25	<b>clients about the product?</b>	09:07:43
	10			12	
1	<b>counsel that you wrote down in preparation for your</b>	09:05:42	1	A Education services teaches -- taught	09:07:44
2	<b>deposition. So, on that basis, I'll just ask, what was</b>	09:05:43	2	PeopleSoft classes. I wrote the curriculum for a number	09:07:47
3	<b>the list?</b>	09:05:45	3	of those classes.	09:07:51
4	MR. RECKERS: I'm going to instruct the	09:05:46	4	<b>Q Did you write any curricula relating to the</b>	09:07:52
5	witness not to answer on the basis on privilege.	09:05:48	5	<b>HRMS product?</b>	09:07:55
6	BY MR. POLITO:	09:05:50	6	A No.	09:07:57
7	<b>Q Are you going to take your counsel's advice?</b>	09:05:51	7	<b>Q Did you write any of the curricula related to</b>	09:07:57
8	A Of course I'm going to take my counsel's	09:05:53	8	<b>the financials product?</b>	09:07:59
9	advice.	09:05:55	9	A No.	09:08:00
10	<b>Q Other than the e-mails, the IMs and the notes</b>	09:06:00	10	<b>Q For which products did you write curricula?</b>	09:08:01
11	<b>that you created, did you review any other types of</b>	09:06:07	11	A I wrote curricula for underlying tools. So I	09:08:04
12	<b>documents during your preparation for this deposition?</b>	09:06:09	12	wrote a guide for server administration. I edited and	09:08:10
13	A No.	09:06:11	13	updated a guide for SQR, for application engine, and	09:08:16
14	<b>Q Did you bring anything besides documents that</b>	09:06:13	14	some similar tools.	09:08:20
15	<b>would help you answer questions today?</b>	09:06:16	15	<b>Q So, going in reverse order, application engine</b>	09:08:24
16	A Nothing.	09:06:17	16	<b>is part of PeopleTools?</b>	09:08:26
17	<b>Q Is it fair to say that you have the</b>	09:06:21	17	A Correct.	09:08:29
18	<b>instructions memorialized in the list from Mr. Reckers</b>	09:06:23	18	<b>Q What versions of PeopleTools were you writing</b>	09:08:29
19	<b>in your head right now?</b>	09:06:27	19	<b>about, as you can recall?</b>	09:08:32
20	A No.	09:06:28	20	A 8.1. And the last version I wrote for was 8.42.	09:08:33
21	<b>Q Mr. Allen, you're a software engineer?</b>	09:06:33	21	<b>Q While still employed at PeopleSoft?</b>	09:08:40
22	A That is correct.	09:06:36	22	A Correct.	09:08:42
23	<b>Q Approximately how long have you been a</b>	09:06:37	23	<b>Q SQR -- you wrote a guide for the SQR</b>	09:08:48
24	<b>professional software engineer?</b>	09:06:39	24	<b>programming language?</b>	09:08:51
25	A Since 1982.	09:06:40	25	A Correct.	09:08:52
	11			13	

Pages 10 to 13

## HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

1	Q At that time, had PeopleSoft purchased the SQR	09:08:53	1	A I don't recall.	09:11:33
2	programming language, to the best of your knowledge?	09:08:56	2	Q Prior to being a PeopleSoft consultant, what	09:11:33
3	A I don't recall.	09:08:58	3	were you doing at PeopleSoft?	09:11:36
4	Q And you wrote a guide for server administration.	09:09:02	4	A I was a trainer.	09:11:37
5	Was that specifically related to the administration of	09:09:04	5	Q What was the subject matter about which you	09:11:40
6	servers running PeopleSoft software?	09:09:06	6	provided training, generally speaking?	09:11:42
7	A Correct.	09:09:08	7	A Exactly the same subject matter I wrote	09:11:44
8	Q Can you be any more specific about the subject	09:09:10	8	curricula for later on.	09:11:47
9	matter?	09:09:12	9	Q PeopleTools.	09:11:49
10	A It had to do with the installation,	09:09:15	10	A Correct.	09:11:50
11	configuration, and operation of application servers, web	09:09:20	11	Q And prior to being a trainer at PeopleSoft?	09:11:51
12	servers and process scheduler servers.	09:09:26	12	A I worked as a systems programmer for the	09:11:54
13	Q By "process scheduler servers," do you mean	09:09:33	13	Washington Education Association.	09:11:57
14	the process scheduling that is part of the PeopleSoft	09:09:36	14	Q Where did you go after you left PeopleSoft?	09:12:07
15	product?	09:09:38	15	A I spent a year attempting to start my own	09:12:10
16	A Correct.	09:09:38	16	business, which was not successful. And after that, I	09:12:17
17	Q Which is also part of PeopleTools?	09:09:39	17	acquired a position working with Blue Heron Consulting.	09:12:20
18	A Correct.	09:09:41	18	Q What was the nature of your work at Blue Heron	09:12:26
19	Q Generally speaking, is it fair to say that all	09:09:44	19	Consulting?	09:12:29
20	of the subject matter that you've described relates to	09:09:46	20	A I assisted in writing interface programs for a	09:12:29
21	PeopleTools --	09:09:49	21	Blue Heron client in Tri-Cities, Washington. Richland,	09:12:35
22	A Correct.	09:09:49	22	Washington.	09:12:43
23	Q -- rather than relating to any of the specific	09:09:50	23	Q As you sit here today, did that project -- did	09:12:48
24	PeopleSoft products?	09:09:52	24	that work involve any Oracle software?	09:12:53
25	A It's a reasonable -- that's a reasonable	09:09:53	25	A It was using the customer care and maintenance	09:12:55
		14			16
1	conclusion.	09:09:55	1	program which PeopleSoft had purchased from -- I can't	09:13:01
2	Q Is there a better conclusion?	09:09:57	2	remember the name of the company. It was a Philippine	09:13:06
3	A None that immediately comes to mind.	09:09:59	3	company that produced it originally. But I worked on	09:13:08
4	Q When you were a consultant, can you describe	09:10:09	4	that product, and specifically I was working on updating	09:13:11
5	the PeopleSoft software with which you worked.	09:10:12	5	SQRs that they used for various types of banking and	09:13:18
6	A I worked in the PeopleSoft -- for the	09:10:16	6	data exchange interfaces.	09:13:25
7	PeopleSoft HR E&G group, engineering and government --	09:10:19	7	Q Is that the product that's now known as	09:13:26
8	excuse me -- education and government group. And I	09:10:24	8	PeopleSoft CRM?	09:13:29
9	worked on several assignments, implementations,	09:10:27	9	A I don't think so. I think it's different.	09:13:31
10	primarily in California.	09:10:31	10	Q Do you know if that product is still active	09:13:35
11	So, in particular, I was part of an	09:10:33	11	today?	09:13:37
12	implementation at California State University	09:10:39	12	A I am -- I haven't corresponded with that	09:13:39
13	Northridge, and I assisted in an implementation at	09:10:43	13	client in over two years.	09:13:43
14	California State University Los Angeles.	09:10:52	14	Q Let me ask it slightly differently. Do you	09:13:45
15	Q As you sit here today, do you know whether any	09:10:53	15	know whether Oracle still sells the product that you're	09:13:48
16	of the customers for whom you assisted during your time	09:10:56	16	talking about?	09:13:50
17	as a PeopleSoft consultant are now Rimini Street	09:10:58	17	A No, I don't.	09:13:50
18	customers?	09:11:02	18	Q Did you join Rimini Street from Blue Heron?	09:13:55
19	A I believe not.	09:11:02	19	A Yes, but not from that particular engagement.	09:13:58
20	Q Education and government was formerly called	09:11:13	20	Q It was a general consulting engagement?	09:14:02
21	Public Sector for the 7.0 release. Is that right?	09:11:16	21	A No. Actually, after Blue Heron, I spent	09:14:06
22	A It may have been. I don't recall.	09:11:19	22	almost two years working for SunGuard Higher Education.	09:14:08
23	Q Starting with the 8.0 release, is it correct	09:11:27	23	Q Doing what?	09:14:12
24	that there was no longer a separate education and	09:11:29	24	A Supporting various of their clients who were	09:14:15
25	government release?	09:11:32	25	using PeopleSoft software.	09:14:21
		15			17

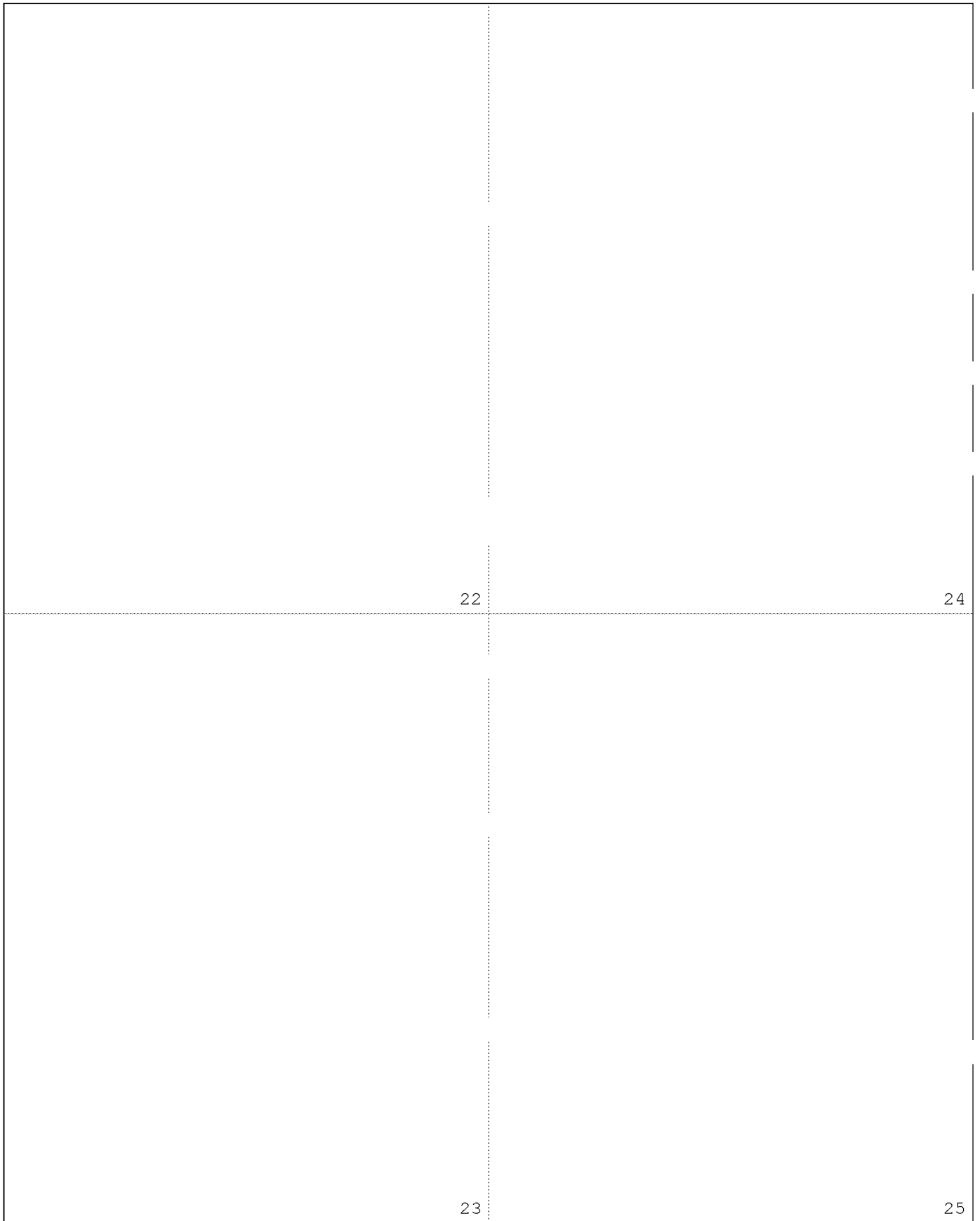
Pages 14 to 17

## HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

1	<b>Q Which software specifically?</b>	09:14:24	1	<b>Street, you were quite familiar with PeopleSoft</b>	09:17:43
2	A PeopleSoft Student Administration.	09:14:28	2	<b>software?</b>	09:17:48
3	<b>Q Do you recall what versions of PeopleSoft</b>	09:14:34	3	A Yes.	09:17:49
4	<b>Student Administration?</b>	09:14:36	4	<b>Q With respect to PeopleTools, would you, at the</b>	09:17:52
5	A I believe, at the time, they were running 8.2,	09:14:41	5	<b>time that you joined Rimini Street, rate your knowledge</b>	09:17:56
6	8.3. It was focused mostly on the tools side.	09:14:46	6	<b>of PeopleTools as being superior, average, or something</b>	09:17:58
7	<b>Q So the tools would have been PeopleTools 8.2.</b>	09:14:52	7	<b>you wanted to improve?</b>	09:18:02
8	A I believe so.	09:14:56	8	A I'd rate my understanding of PeopleTools to be	09:18:07
9	<b>Q Because as far as I'm aware -- do you know</b>	09:14:57	9	average.	09:18:10
10	<b>whether -- would you agree with me there is no such</b>	09:14:59	10	<b>Q And now?</b>	09:18:12
11	<b>thing as Student Administration 8.2?</b>	09:15:02	11	A About the same.	09:18:15
12	A I worked on the product for those clients and	09:15:05			
13	it was quite some time ago.	09:15:08			
14	<b>Q Approximately three years ago?</b>	09:15:12			
15	A It would have been, actually, about four.	09:15:16			
16	<b>Q After your work with Student Administration,</b>	09:15:21			
17	<b>you joined Rimini Street?</b>	09:15:23			
18	A No. I rejoined Blue Heron Consulting for	09:15:24			
19	another engagement.	09:15:27			
20	<b>Q I'm sorry. You said that.</b>	09:15:28			
21	<b>What was your last engagement?</b>	09:15:29			
22	A They had a client, Cascade Natural Gas, in	09:15:30			
23	Seattle; and I spent about three months there, doing	09:15:33			
24	what was really the lead-up to an eventual	09:15:38			
25	implementation of the -- I can't remember the name of	09:15:44			
	18				20
1	the product now. It was odd, because it was not -- it	09:15:49			
2	was not PeopleTools based; it was entirely COBOL based.	09:15:53			
3	But it was a utility management program that was sold by	09:16:00			
4	Oracle.	09:16:03			
5	<b>Q But you don't recall the name?</b>	09:16:04			
6	A I don't recall the name.	09:16:06			
7	I recall looking at a lot of COBOL code that	09:16:08			
8	was associated with trying to track the needs of the	09:16:14			
9	utility.	09:16:17			
10	<b>Q And after that engagement?</b>	09:16:18			
11	A I joined Rimini Street.	09:16:19			
12	<b>Q Why did you leave PeopleSoft in 2004?</b>	09:16:24			
13	A I left PeopleSoft in 2004 because they felt	09:16:30			
14	that my performance was not sufficient.	09:16:34			
15	<b>Q Who was your manager when you left PeopleSoft?</b>	09:16:39			
16	A The name escapes me. It was a woman who was	09:16:46			
17	hired immediately before my termination.	09:16:50			
18	<b>Q Do you recall the name of your manager prior</b>	09:16:53			
19	<b>to that person?</b>	09:16:55			
20	A It would have been -- I believe it was Joe	09:16:56			
21	Young.	09:17:03			
22	<b>Q For how many years have you been working with</b>	09:17:21			
23	<b>PeopleSoft software specifically?</b>	09:17:24			
24	A For most of -- for most of the last 12 years.	09:17:31			
25	<b>Q Is it fair to say that prior to joining Rimini</b>	09:17:39			
	19				21

Pages 18 to 21

**HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY**



Pages 22 to 25

**Veritext National Deposition & Litigation Services**  
**866 299-5127**

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

9 Q And PeopleSoft HRMS is sometimes called 09:49:03  
10 PeopleSoft HCM. 09:49:07  
11 A Yeah. 09:49:08

34

36

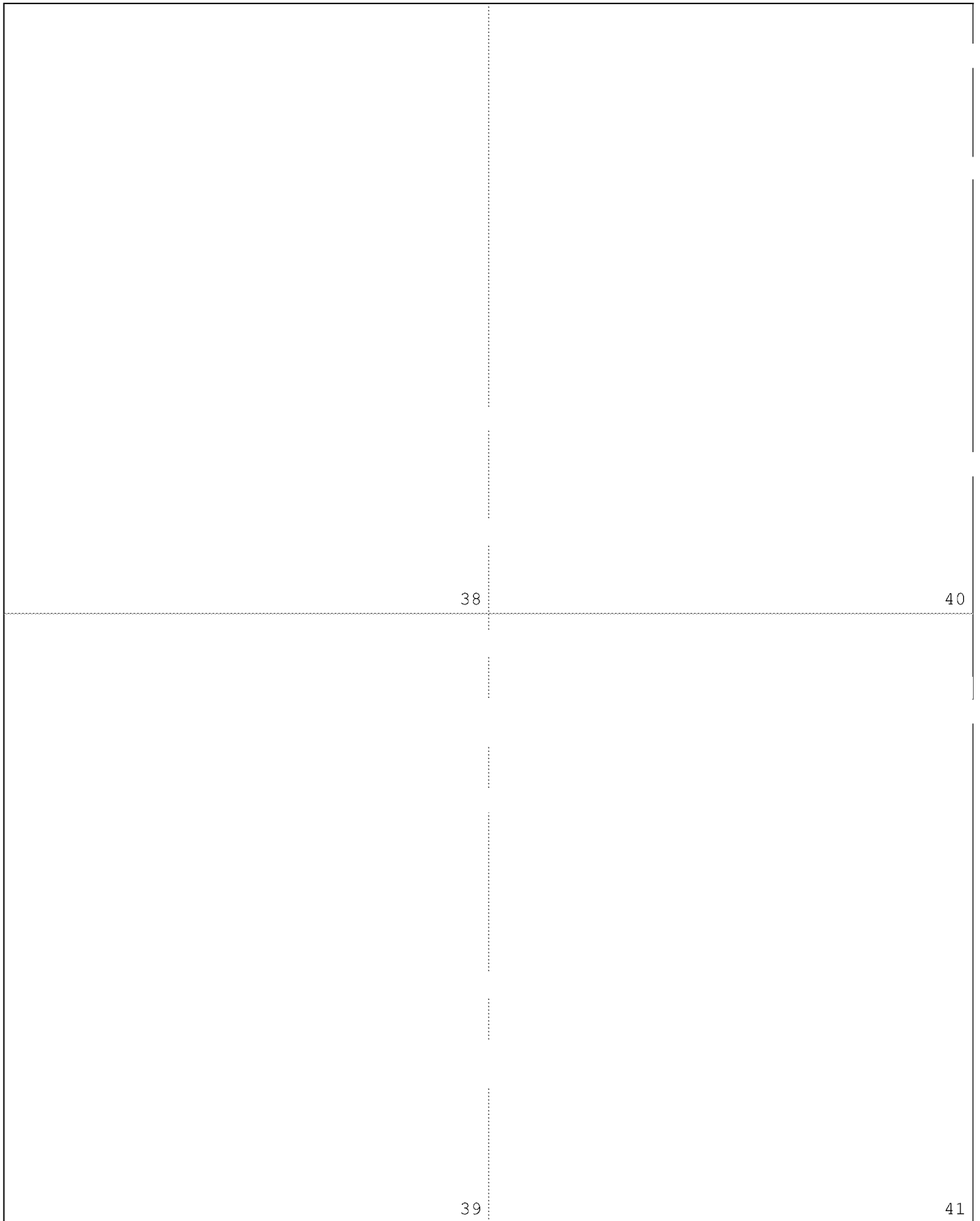
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Pages 34 to 37



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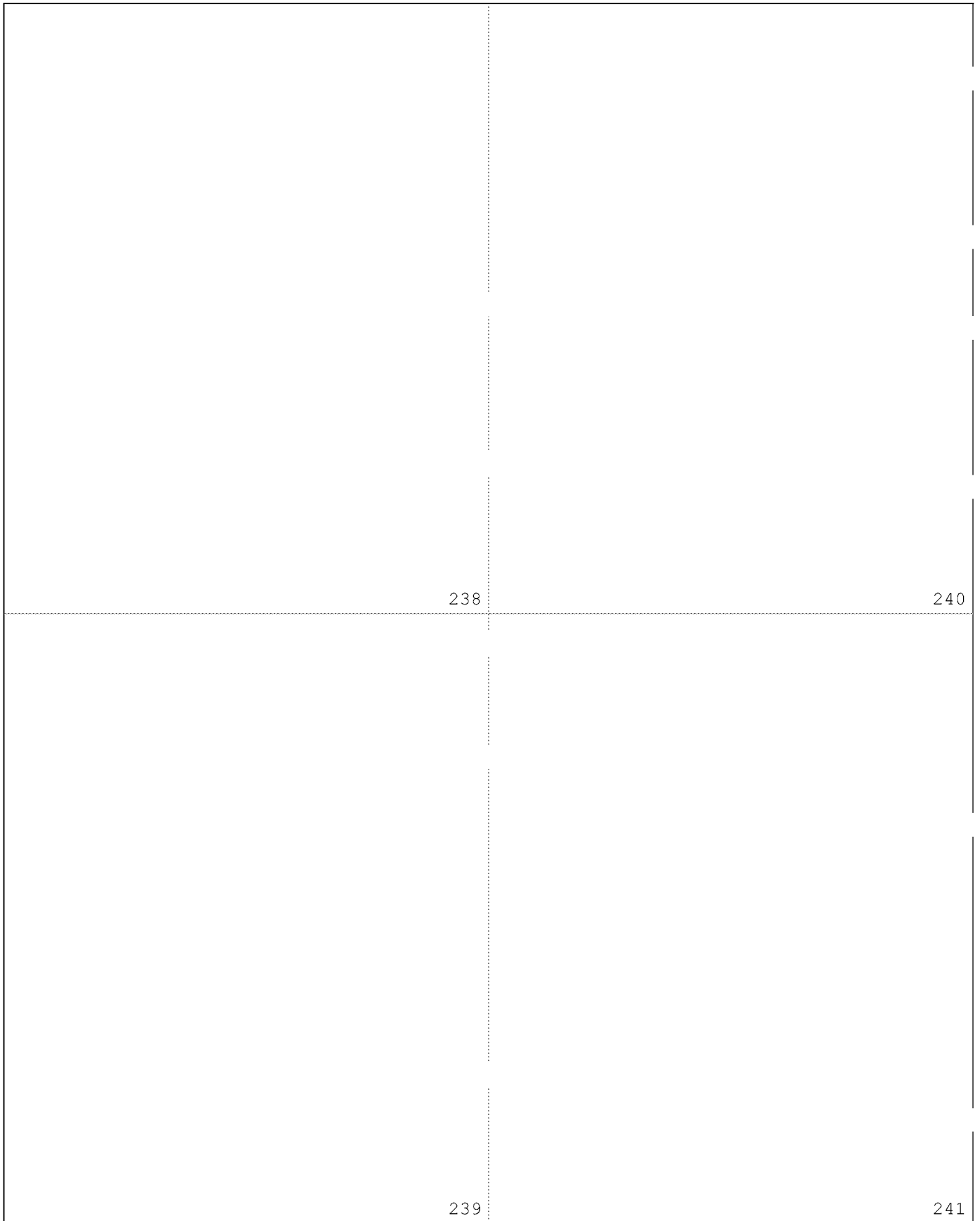


Pages 38 to 41

**Veritext National Deposition & Litigation Services**  
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Pages 238 to 241

**Veritext National Deposition & Litigation Services  
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C E R T I F I C A T E

STATE OF WASHINGTON )

) ss

COUNTY OF KING )

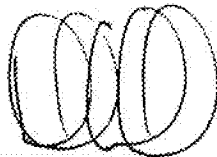
I, the undersigned Washington Certified Court Reporter, hereby certify:

That the foregoing deposition upon oral examination of the witness named herein was taken stenographically before me and transcribed under my direction;

That the witness was duly sworn by me pursuant to RCW 5.28.010 to testify truthfully;

That the transcript of the deposition is a full, true and correct transcript to the best of my ability;

That I am neither an attorney for, nor a relative or employee of any of the parties to the action or any attorney or counsel employed by the parties hereto, nor financially interested in its outcome.



Donald W. McKay, RMR, CRR

Washington Certified Court Reporter No. 3237

License effective until: 07/02/2012

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